

## NYCEEC CONTRACTOR SPOTLIGHT

# Growing a Heating Modernization Contracting Business

SUCCESS BY THE NUMBERS

**\$1.7 Million**  
BUSINESS BOOKED

**7**  
PROJECTS COMPLETED

**17,715 Tonnes**  
LIFETIME GHG SAVINGS



[www.dualfuelcorp.com](http://www.dualfuelcorp.com)

To learn more about how NYCEEC can help you grow your business by providing financial resources to your customers, call **Posie Constable** at **646.797.4615** or visit our website at **nyceec.com**.

*Projected energy savings based on source savings. All information is from sources deemed reliable. No representation is made and we do not guarantee the accuracy of any information provided. No assurances can be given that the future results indicated, whether expressed or implied, will be achieved.*

## THE CONTRACTOR PROFILE

Dual Fuel Corp provides building owners in the greater New York City area energy-saving services, including oil to gas conversions and energy efficient HVAC and controls. Their high quality service gives customers increased comfort, reduced energy costs, and a smaller environmental footprint. They work across a range of building owners, including those who can self-finance projects and those who desire additional financial resources.

### THE NUMBERS

Projects contracted	7
Total business booked	\$1.7 Million
NYCEEC loan	<b>\$1.5 Million</b>
Lifetime Greenhouse Gas Savings	17,715 Tonnes

## THE RESULTS

Dual Fuel tapped NYCEEC to provide cost effective financing to its customer base of building owners who were seeking energy-saving upgrades. NYCEEC's rapid approval and loan process enabled Dual Fuel's customers to capture incentives within a tight timeframe, before they expired. This reduced customer costs without impacting contractor revenues. Since NYCEEC goes beyond conventional lenders, our engineering resources team also worked with these building owners to identify additional measures and cost savings.

